Motivational Gifts Chart Romans 12:3-8

| The Gift | Description | Strengths | Pitfalls | Do it Right | Role Model |
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| Perception | The eyes of the body; gifted with spiritual sight; say what they think; declare the truth; right or wrong, black or white; quality control; speak out about spiritual &/or social concerns in any setting. | See to the heart of the issue; motivated to reveal the truth; concerned with revealing a person's motives; has natural discernment. | Hard to keep silent when they feel truth is being twisted, hidden or offended; usually lack tact; doesn't always speak the truth in love; need to learn when to speak, who to speak to. | Approach life & others w/grace; learn that not everything needs to be said. | John the Baptist (Matt 3:1-12; 11:7-15) |
| Service/ Ministry | The hands of the body; meets physical needs; task oriented; have to do something to help. | Can see tasks that need to be done; always ready to serve; no task is too small. | Motives often misunderstood; can be easily offended if not appreciated; look down their noses at those who don't see other's needs; not able to say "no"; can isolate themselves behind the scenes; don't receive as well as give. | Remember who you are serving (God); recognize your specific area(s) of calling & be sure "good" things don't take away from it. | Martha (Luke 10 & John 12) |
| Teaching | The mind of the body; researches, instructs, communicates info for understanding & growth. | Motivated to validate truth; wants to know why, how, when, where; all about facts & details; asks questions. | Can be boring; have to tell you why they're qualified; over-value training & degrees; won't listen if you're not "qualified"; give too much info; can be easily offended & critical; can struggle to give practical application. | Be teachable. | Apollos (Acts 18:24-28) Aquila & Priscilla (Acts 18; Romans 16) |
| Exhortation/ Encouraging | The mouth of the body; cares for the spiritual needs of others; builds up; pep rally leader; encourages others; may or may not teach; meets specific need at specific time. | Not easily discouraged; on top of any situation. | Often won't let you grieve; can lack empathy; view things as "mind over matter"; can ignore the work of the Holy Spirit; talk a lot; pride in motivational skills; overload of people demands; offended if counsel not taken. | Remember that others are human just like you; remember that it is the kindness of Christ that draws people to Him. | Barnabas (Acts 4:36; 11:22-26) |

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| Giving | The arms of the body; gifted to produce & share resources (usually money); love to give, even if they don't have much; often frugal so they can give more; if they can't meet the need, they'll find another way to meet it. | Motivated to make money & give money; generous; caring; resourceful. | Can become a stingy hoarder; can give away too much & neglect themselves; offended if you don't take their \$ advice; debt/lack of \$ plans offends them; equates love & value with gifts; critical of those who don't/can't give; use \$ to control. | Remember that \$ is just a tool; if misused you ruin the tool & what you were using it on. | Dorcas (Acts 9) |
| Leading | The shoulders of the body; sees the big picture; gives direction; delegates; motivates others to get involved & meet goals; when there's no leader they'll step into the void; confident. | Instantly evaluates problem & assigns steps to solve it; delegates; adjusts as they go; vision; meets goals. | Can manipulate, control or dominate other's subconsciously; don't voice their appreciation; won't take your input; expects you to do your job; jump to conclusions; impatient; often change their minds; offended when not obeyed; can't stand turtles; upset if questioned. | Remember that a leader is the ultimate servant; lay down your life for your followers. You can't say "thank you" too much. | Nehemiah |
| Mercy | The heart of the body; sensitive; full of love, compassion, mercy; very forgiving; focused on emotional needs of others; shows caring with words and actions. | Compassionate; empathetic, loyal, forgiving, perceptive, consoling, non- judgmental. | Blind to other's faults; will take on the offenses of others; easily used; trouble seeing other's motives; trouble balancing mercy & justice. | Don't lose sight of the true needs of all: forgiveness & salvation. To lose sight of the goal is to lose sight completely. Exposure to those with the gift of exhortation can be helpful. | The Good Samaritan (Luke 10) |